

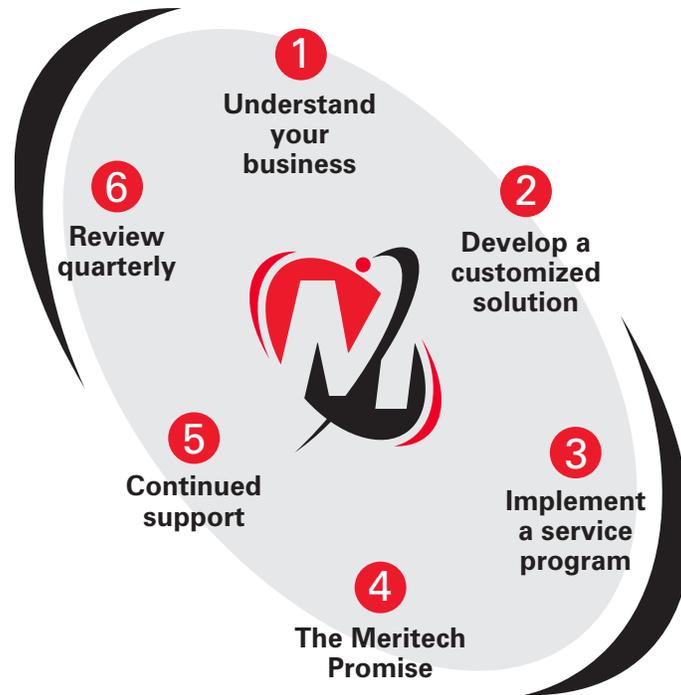
THE MERITECH EXPERIENCE

Founded in 1978, Meritech is an independently owned managed services provider that offers customized, cost-effective technology solutions to manage, maintain and enhance business environments. From a single solution to full managed services, our trusted advisors design and manage technology to improve network performance so you can focus on running your business.

Simply put, we support anything that moves knowledge through your organization and network.

EMPOWERING BUSINESSES THROUGH TECHNOLOGY.

Meritech helps organizations identify risks and opportunities within their networks so they can reduce risk, control costs and improve productivity. Here's how we work with you.



OUR APPROACH

- 1. We understand your business.** As a first step, our technology experts conduct a thorough assessment of your network assets based on industry best practices for network health, performance and security. We report our conclusions to you, identifying key areas for progress.
- 2. We develop a customized solution.** To increase your organization's efficiency, productivity and competitive edge, we develop a tailored solution for your business. Your solution could include managed IT, print management or document management services, as well as hardware and software solutions that draw from our complete product lines.
- 3. We implement a service program.** Because every client's network is unique, we will also develop a customized maintenance plan for your business. Simply choose the maintenance plan that is right for you and modify your plan as your needs change.
- 4. We offer The Meritech Promise.** Our Promise is our commitment to reliable performance, unparalleled technical support, quality parts and supplies, quick response to service, greater flexibility and upgrades.
- 5. We provide continued support.** To ensure your continued success, Meritech provides you with a team of network, document and print specialists dedicated to meeting your needs. We encourage you to contact your team members at any time, both for service issues and routine questions.
- 6. We review quarterly.** With quarterly account reviews, we ensure our service and products continue to meet your expectations and business goals. We continuously monitor your business to determine if adjustments can be made to better meet your document needs.

Experience the benefits of greater productivity and optimal network performance. Receive your Free Network Risk Report to get started today.

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